



VSV INC.
VELOCITY & SYNERGY VENTURES

The right buyer. The right structure. *The right moment.*

Relationship-led M&A advisory for founders and strategic acquirers across BPO, CX and tech-enabled services — run by an operator who has spent 25 years inside the businesses we help buy and sell.

2

Cross-border transactions closed (USD & AUD)

USD 32M

Revenue target currently in buyer due diligence

4

Buyer corridors: APAC, US, UK and India

25 yrs

Operator experience across global BPO / CX delivery

WHAT WE DO

End-to-end deal advisory, built for services businesses.

01

Sell-side advisory

Positioning, teaser and IM, buyer mapping, outreach, process management and negotiation through to close.

02

Buy-side origination

Proprietary, off-market deal flow sourced through founder networks and Philippines-first market access.

03

Transaction support

Commercial and operating-model diligence, synergy sizing and integration-ready plans.

04

Deal mechanics

Valuation framing, earn-outs, rollover equity, and minority vs. control structuring.

WHY VSV

Advisors who have run the floor, not just the model.

Founder-first, always

We protect your narrative, timing and confidentiality at every stage. Nothing moves without your consent.

An operator's lens

We diligence what buyers actually price: delivery quality, margin durability, governance and client concentration.

Cross-border reach

Direct access to credible strategic acquirers looking for scalable Philippines and APAC delivery platforms.

Speed with control

Relationship access opens doors fast; a disciplined, staged process keeps momentum high and noise low.

Boutique by design. Every mandate gets senior attention, every introduction qualified.

SELECTED DEAL ACTIVITY

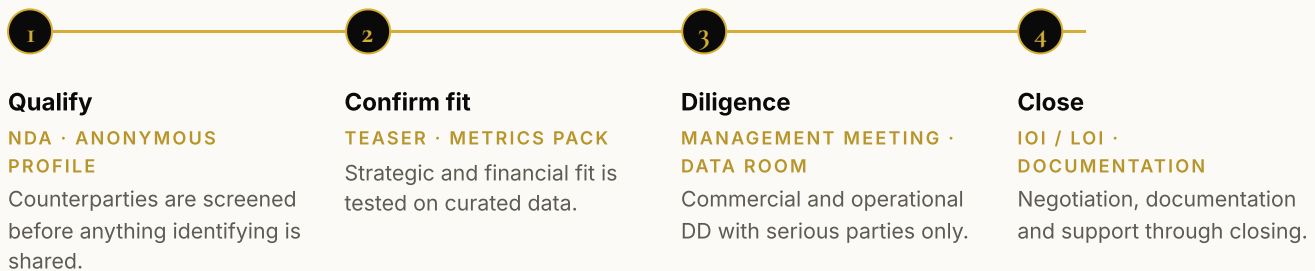
Recent mandates.

CLOSED Strategic CX / BPO platform <i>acquired</i> Philippines-based BPO delivery business USD 3.2M ENTERPRISE VALUE	CLOSED Regional outsourcing group <i>acquired</i> APAC services provider AUD 5.8M ENTERPRISE VALUE	IN DILIGENCE AI-native CX platform <i>conducting DD on</i> Established BPO operator USD 32M TARGET REVENUE	IN DISCUSSION Global CX provider <i>exploring acquisition / partnership with</i> India-based RCM company Confidential UNDER NDA
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Anonymized. Values reflect enterprise value / deal size as shared by the parties.

HOW WE ENGAGE

A staged process. Disclosure is earned, not assumed.



LEADERSHIP

Varun Khanna

CO-FOUNDER & CEO

25 years across global enterprises and large-scale services environments, with deep exposure to BPO / CX operations, commercial structuring and cross-border delivery models. Based in the Philippines for over a decade, Varun brings longstanding executive relationships across founders, operators and strategic buyers — and the operator's instinct to know what a business is really worth.

BPO / CX operations

Workforce management

Financial modelling

Commercial structuring

Cross-border delivery

AI transformation

START A CONFIDENTIAL CONVERSATION

Thinking about a sale,
acquisition or partnership?
Let's talk.

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